

LABOR RATES

Beyond individual packages, all equipment set-ups will be subject to the following basic labor rates:

Mon-Fri, 7 a.m. - 12 a.m.	Sat/Sun/Holiday 7 a.m. - 7 p.m. (8 hours)	12 a.m. - 6 a.m. (12 hours)
General Labor: \$105	\$160	\$210
Specialized Labor: \$115	\$170	\$230

(Five-hour minimum charge on general labor, eight-hour minimum charge on specialized labor)

(There is a 48-hour cancellation policy on all services.)

Swank Audio Visuals' professionals are dedicated to making your meeting a success. From the simplest presentation and flipcharts to concert sound, stage lighting, advanced data and video projection, Swank Audio Visuals offers the finest of event production, tradeshow and convention services. Call our on-site office for accurate quotes on services customized to meet your needs (415-774-0359).

**We transform ordinary meetings
into extraordinary events!**

FL7EX

FACILITY SYSTEMS USAGE FEES & GUIDELINES

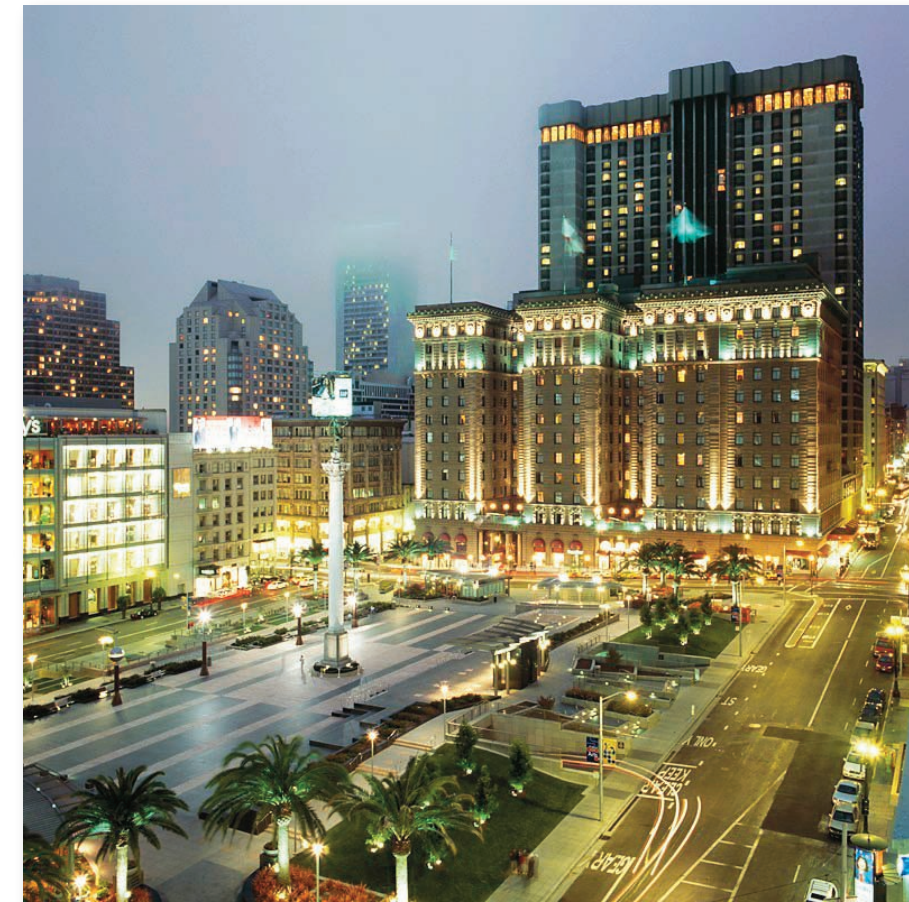
As the preferred in-house production company and full-service audio visual provider, Swank maintains control and monitors all usage of house sound systems, house screens, ballroom lighting grid access and all power service (above and beyond wall usage). Fees, guidelines and minimum service standards will apply to all outside audio visual vendors. For guidelines and a customized quote, please contact our on-site representative.

FLEX FOR SUCCESS

Throughout the planning process and on-site, we provide creativity, confidence and comfort by delivering "Flawless Execution" with a hospitality approach. As part of our continued effort to improve upon our service standards, we have developed a program called FLEX 7. At the conclusion of your event, you will receive a survey via email from our home office. Our goal is to obtain the highest score (7) in every area of customer satisfaction. We look forward to providing you with the best service and audio visual equipment in the industry.

DELIVERING THE SPECTACULAR

*The Westin
St Francis*



**AUDIO • VIDEO • LIGHTING • STAGE DESIGN
EVENT THEMING & PRODUCTION**

YOUR COMPLETE ON-SITE SOURCE FOR LIVE EVENTS AND MEDIA PRESENTATIONS

THE WESTIN ST. FRANCIS

335 Powell Street • San Francisco, CA 94102-1875
Audio Visuals Office: (415) 774-0359 • Fax: (415) 774-0361

THE WESTIN ST. FRANCIS

335 Powell Street
San Francisco, CA 94102-1875
AV Office: (415) 774-0359
Fax: (415) 774-0361
www.swankav.com



AUDIO • VIDEO • LIGHTING • STAGE DESIGN • EVENT THEMING • PRODUCTION

Consultation and Pre-Production Design



Computer Data Projection



Full Line of Theatrical and Stage Lighting



Professional and Experienced On-Site Staff



Full Concert Sound Systems



Live Multi-Camera Switching



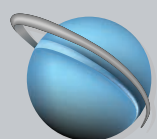
Digital Audio Capture/CD Recording



Multi-Image Presentation



Highlight Video Capture and Editing



SWANK
AUDIO VISUALS

A QUICK NOTE ABOUT YOUR AUDIO VISUAL NEEDS

THE WESTIN ST. FRANCIS has selected Swank Audio Visuals as the official source of audio visual rental equipment, concert sound systems, stage lighting, and professional technical services for guests using the hotel's meeting facilities.

Swank Audio Visuals maintains an office and facilities in the hotel complete with equipment, management staff and technicians. In addition, they operate an after hours service, should you need assistance or additional equipment.

Because Swank Audio Visuals' on-site staff functions as a department of our hotel, they are totally familiar with the unique aspects of our facilities and can offer a consistently superior service to ensure the quality and effectiveness of your meeting.

For your convenience, all charges for audio visual equipment and services will be posted on your master account. If a master account is not established with the hotel, payment is required at the time of your event by check, American Express, Visa, Mastercard or Diner's Club.

For your quick reference, this brochure contains only the most frequently requested audio visual equipment.

Of course, sophisticated and complex requirements, though readily available and accommodated, are beyond the scope of this condensed brochure. If your audio visual requirements are complex, extensive, or out of the ordinary, we suggest you contact the Swank Audio Visuals office in the hotel to discuss your arrangements and personalized quotation.

Thank you for selecting the Westin St. Francis.

VIDEO/DATA DISPLAY PACKAGES

Basic LCD Projection Package \$695.00
Recommended for front/rear screen projection. Includes Sharp C-330X data projector (3,300 lumens), projection stand, all cables needed for proper installation, 5' - 8' tripod or wall-mounted screen, installation/removal of equipment as well as on-site support.

Conference Series Projectors Projection Package Call for quote
Extraordinarily bright and flexible, ranging from 3,500-10,000 lumens. Adjusts to a variety of screen sizes for both front and rear screen projection and accepts most inputs for data projection.

32" LCD Monitor DVD/VHS Package \$450.00
Includes industrial DVD/VHS player, 32" LCD video monitor, 60" rolling stand, all appropriate cables, installation/removal and on-site support.

42" Plasma Monitor \$600.00
Includes 42" plasma monitor, 60" rolling stand, all appropriate cables, installation/removal and on-site support.

With DVD/VHS Player \$650.00

VIDEO/DATA DISPLAY PACKAGES (continued)

50" Plasma Flat-Panel Monitor \$850.00
Includes 50" plasma flat-panel monitor, 60" rolling stand, all appropriate cables, installation/removal and on-site support.

Projector Support Package \$205.00
(Required for clients bringing their own LCD projector.) Includes skirted projection stand, all cables needed for proper installation, 5' - 8' tripod or wall screen, installation and removal of equipment. (Professionally dressed Fast-Fold screens available at an additional charge.)

Imperial Floor Projection Package \$1,610.00
(Required for projection in Alexandra's and Victor's meeting spaces during daylight hours.) Includes a 6' x 8' rear projection Fast-Fold screen, pipe & drape to black out the windows, 6,500 lumens projector, all appropriate cables, installation/removal labor and on-site support.

SPECIALTY PACKAGE

3C Package Call for quote
With Swank's 3C Package you can be assured that every aspect of your event will instill a **creative** energy for your attendees, build a sense of **confidence** for your presenters and supply a **comfortable** feeling that all your audio visual needs have been anticipated by an experienced team. Package includes a plasma display or data projector and skirted screen with LED backlight, wireless presenter, decorative element on each side of screen, two up-lights (one on each decorative element), two flipcharts with pads and assorted markers, CD or MP3 player with walk-in music, sound system appropriate for room, audio mixer, all cables, connectors, stands and carts, as well as labor for set-up, pre-test and recovery.

LIGHTING

We provide a complete line of services from basic stage lighting to full theatrical lighting design including LED, Studio Spot and Studio Color intelligent lighting fixtures. Our on-site Technical Director can create a lighting plot customized to your application. (For more information, please call for a quote).

CAMERAS

Mini-DV camcorder (includes tripod) \$500.00
Broadcast quality cameras call for consultation

AUDIO PACKAGES

Podium Microphone \$205.00
Includes microphone, mixer, all cables, service charge and basic sound system.

Wired Lavalier Microphone \$205.00
Includes microphone, mixer, all cables, service charge and basic sound system.

Wireless UHF Microphone \$375.00
Shure UHF broadcast quality hand-held or lavalier microphone with mixer, all cables, service charge and basic sound system.

MP3 Support Package \$200.00
Includes connection cables to your MP3 player, mixer, all cables, service charge and basic sound system.

CD Player or Cassette Player \$215.00
(Client needs to supply own CD's or cassettes for playback.) Includes mixer, appropriate cables, service charge and basic sound system.

Sound Systems Call for quote
Featuring sound systems that encompass all audio needs from large venue concert quality systems to small venue corporate P.A.'s. Equipment available but not limited to Meyer Sound Speakers, Midas Consoles, JBL and Mackie products as well as Anchor Explorer portable P.A.'s.

MISCELLANEOUS

Laptop Computer \$375.00

Flipchart Package \$95.00
Package includes stand, pad of recycled paper, four colored markers and service charge.

With adhesive-backed flipchart paper \$105.00

Laser pointer \$50.00

Wireless presenter \$45.00

4' x 6' whiteboard \$75.00

4' x 6' corkboard \$75.00

Power run (AC cord & power strip) \$25.00
Safety tape-down included.

(The packages in this brochure are daily rates.)